

NHS Supply Chain – Value Based Procurement Project

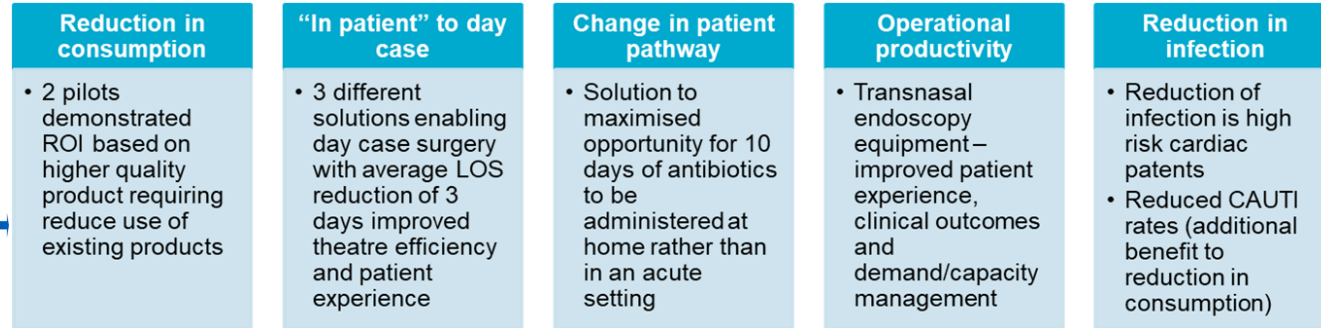
Phase 1

Pilot study completed

- 27 submissions, 13 pilot projects selected. Covid-19 impacted on 3.
- 2 pilots failed to demonstrate supplier claims.
- 8 verified demonstrating clinical and efficiency benefits.

Key messages:

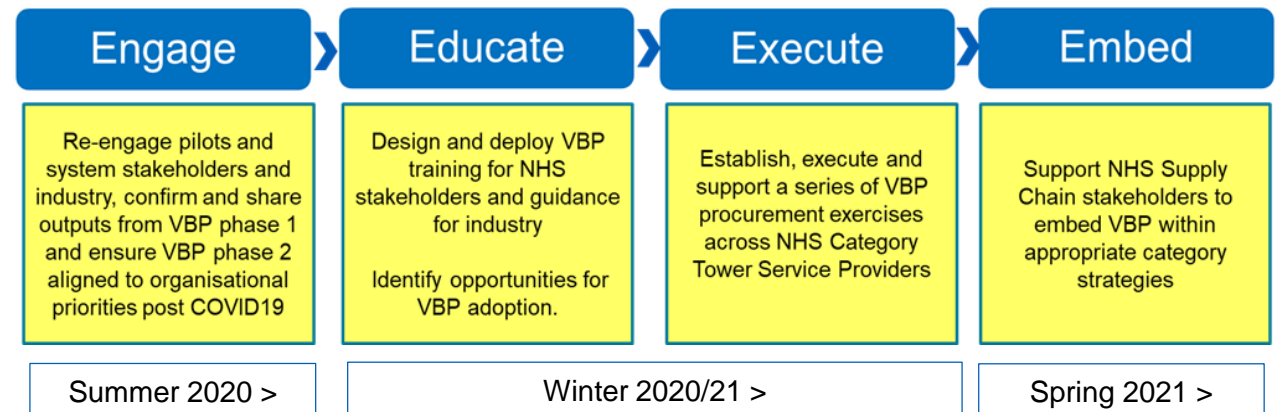
- Created number of case studies to demonstrate delivery of value (available early 2021)
- VBP approach supported from finance and procurement. View is that VBP should deliver tangible, measurable benefits that make a positive impact on patient care and increased efficiency.
- NHS needs assurance from suppliers to substantiate claims, this will aide VBP adoption.
- Need for common understanding of value between buyers and suppliers.
- Clinical support/engagement critical to adoption of VBP.
- Value created across 5 main categories



Pilot project areas

Wound Care, Ward Based Consumables, Endoscopy and Endourology, Cardiology and Capital Equipment

Phase 2



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